

Multinational Pharmaceutical Company Reduces Litigation Costs, Increases Quality with Highly Efficient Document Review Process

As big pharma faces government and public scrutiny, many pharmaceutical companies are seeing an uptick in litigations – driving an increased emphasis on cost savings for litigation spend. Having an efficient document review process is crucial to reducing costs. Here is how one Fortune 500 pharmaceutical corporation found a better way to manage the volume and save money.

01

Challenge

Growing Volumes of Documents and Big Data

The exponential growth of data has increased document review volumes – and costs. The company realized it needed to focus on improving workflow efficiency through a document review process that could handle growing volumes and reduce litigation spend while maintaining a high level of quality and consistency.

02

Solution

A Staged Document Review Process

The company selected Integreon to provide document review services, which included document review (English and foreign language), redaction work and privilege logging. Corresponding work was done from Integreon's Austin, New York City, Charlotte, London, Manila, Mumbai, and Noida locations.



Over the course of seven years, Integreon has:



Reviewed ~15 million documents



Redacted ~19 million pages



Worked ~400,000 project hours



Reviewed documents in over 28 foreign languages

The staged document review process involves the review of a reduced and prioritized document population which significantly decreases the company's need for review of all producible documents and translates into real cost savings. Furthermore, Integreon is well versed in the discovery / hosting partner's proprietary technology to reduce review and redaction volumes.

03

Result

Major Cost Savings from Improved Workflows, Fewer Documents Requiring Review, and Near-Shoring



Integreon's ability to execute a staged review process enabled the pharmaceutical company to reduce costs by up to 70% via a reduced document review population, saving the company enormous time and cost associated with reviewing multiple copies and duplicate content while at the same time achieving greater accuracy and consistency.

Integreon's opening of a near-shore facility allowed for additional savings to the client. Integreon was able to reduce the company's litigation costs even further by offering an alternative, fixed-fee arrangement, providing the client with budget and cost certainty as well as savings.

As the relationship evolved over seven years, Integreon maintained its role as a constant, trusted partner to ensure consistent internal oversight of procedures and to provide support for the company's discovery management team within its legal division. Through close collaboration and communication, together the two companies continue to explore opportunities to implement new innovations and improvements in the staged review process.

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