



Integreon's Legal Process Outsourcing (LPO) Solutions for Law Firms

In today's climate of high cost sensitivity and ever-rising client expectations, law firms are under growing pressure to provide their clients with increasingly innovative and cost-effective legal services delivery models. Managing the unpredictability of client volume and resource needs can, however, be challenging. Integreon has developed a suite of legal support solutions that integrate services, processes, and technology to help law firms improve and manage their profitability and allow them to focus on the practice of law to better meet their clients' needs.

Integreon's legal solutions deliver a wide range of support services, including discovery, due diligence, contract management, and legal research and knowledge management.

Our Clients Trust Us Because We Deliver:

High-quality legal support solutions

Integreon's legal support solutions are defined by strong experience and capabilities in core legal domains, as well as the ability to integrate seamlessly with law-firm operations.

Higher productivity through increased efficiency

Our solutions enable you to achieve higher productivity as well as greater cost efficiency across a wide range of legal practice areas by enabling you to delegate high-volume, standardized legal support work.

Tailored solutions

Integreon offers customized solutions that integrate legal consulting, best-of-breed proprietary and third-party technologies, and processes across a global delivery platform to provide the capabilities you need at a manageable price.

Innovative solutions

Our law-firm clients trust us as a partner to help navigate the "new normal" characterized by their clients' routine demands of "more for less" and fixed-fee/value-based billing arrangements. Whether by responding collaboratively to RFPs or customizing jointly crafted client-specific solutions, we help our law-firm clients gain greater market share by partnering to create new and innovative solutions.

Ability to Focus on Core Business

Integreon's legal support solutions help you reduce your firm's overhead costs and eliminate management headaches. As a result, you can focus on serving clients and achieving a sustainable and profitable business model so you can grow your practice.

Our Unique Capabilities:

- We help our clients innovate so that they can **focus on the practice of law**, deliver better solutions to their clients, and **improve profitability**
- Our services deliver the **highest quality** legal support solutions at a **manageable price**
- Customized teams support your firm **on site** at your offices, **onshore** at our U.S. and U.K. delivery centers, and/or **offshore** at our lower-cost delivery centers in India and the Philippines

Our Clients Include:

- Seven of the 10 largest **global law firms**
- Eight of the top 10 and 32 of the top 50 **Am Law firms**
- Three of the top 10 **U.K. law firms**

Integreon's Full Range of LPO Solutions Includes:

Discovery Support for Litigation

Integreon offers a full range of e-discovery solutions that span all phases of the discovery process, including collection, processing, hosting, and document review. Our portfolio of integrated services offers you flexible e-discovery options. We can help you choose just the services you need or you can take advantage of our end-to-end solution that can be delivered with a per-document, fixed price to help you better predict and manage your clients' legal costs.

Due Diligence Support for Corporate, Finance, and Real Estate Practice Groups

Integreon resources can be up and running within 24 hours to help you respond to your clients' due diligence needs and often extremely tight deal deadlines. Integreon has supported more than \$75 billion of merger and acquisition transactions, giving us deep expertise to deliver the highest quality services. Our project managers and lawyers work with you to develop due diligence guidelines, checklists, and templates. We can assist with data room set up and quickly assemble and train a team of experienced onshore or offshore lawyers who work in close collaboration with you to ensure that the due diligence gets completed correctly and on time.

Contract Management Support for Commercial Practice Groups

Integreon can provide dedicated teams of onshore or offshore lawyers to draft, review, and manage high-volume, routine contracts, allowing your firm's lawyers to focus on higher-value work. We work together with you to define your clients' requirements, establish drafting and review standards, and ensure you are comfortable with all processes and staffing. By working in partnership with Integreon, you can provide your clients with a cost-effective, innovative solution for the entire contract management lifecycle.

Legal Research and Knowledge Management Support

Integreon's research lawyers can help you with a broad range of legal research tasks from quick requests for cases and legislation to more in-depth analysis of legal developments, current awareness, and global regulatory compliance issues and trends. We can provide a range of services, including: primary and secondary legislation searching, case law research, large-scale summation document abstracts, journal searching, current awareness, and multi-jurisdictional surveys on compliance issues.

Client Experience:

Simmons & Simmons

"Under a year-long agreement with outsourcing specialist Integreon, Simmons will employ five lawyers in Mumbai, who will work for the firm on a full-time basis."

"Simmons goes live with outsourcing project" by Kit Chellel; www.thelawyer.com; October 16, 2009

ALLEN & OVERY

"[A&O] has partnered with LPO provider Integreon to outsource basic litigation document review to teams in New York and Mumbai, in what could generate a 30-50 percent cost saving."

"A&O signs outsourcing deal with LPO provider Integreon" by Luke McLeod-Roberts; www.thelawyer.com; November 18, 2009

Industry Leadership:



Integreon is proud to be one of the Resource Leaders in Pillsbury's

PEARL, a strategic alliance with the resources needed to cost-effectively complete any e-discovery and document review project, in any language, anywhere in the world.

For more information, visit www.pillsburylaw.com/pearl.

About Us:

Integreon is the largest and highest-impact provider of integrated legal, research and business support solutions to corporations and law firms. It is a trusted partner to 32 of the top 50 Am Law firms, 9 of the top 10 investment banks, and 11 of the top 50 global brands. Its 2,000 associates operating from 17 offices across North America, Europe, Asia and Africa address clients' specific support needs in areas such as market and competitive intelligence, discovery (disclosure), legal process outsourcing and other business services.