

Case Study

Legal Research and Legislative Tracking for a Major Lobbying Group



Challenge

- A Major Lobbying Group needed reliable updates on laws and cases concerning its business
- Client's legal team did not have the capacity to spend time on a daily or weekly basis to stay abreast of all changes in the law that could affect them and their clients
- Client needed a flexible staff that could handle low and high capacity work, depending on legislative and judicial activity during a given period



Solution

- In-house attorney worked with Integreon to establish a protocol for Integreon resources both onshore and offshore to provide around-the-clock legal monitoring
- Using a shared team, Integreon transferred research back and forth between delivery centers to ensure maximum productivity
- Using state websites and paid research services (such as Westlaw), Integreon monitored updates from multiple states and wrote summaries of legal changes affecting Client's industry



Impact

- When the work began, Client received an initial research binder of the law; **ongoing regular updates** from Integreon allow Client to remain current with all legal changes in their industry
- In-house **attorneys able to focus on higher value, more complex tasks**, and company has realized **significant cost savings**
- Regular reports and interaction between Client and Integreon provide analysis of the work